



**Matterport**<sup>TM</sup>

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In connection with the proposed business combination, Gores Holdings VI intends to file a registration statement on Form S-4 (the "Registration Statement") that will include a proxy statement of Gores Holdings VI, an information statement of Matterport, Inc. ("Matterport") and a prospectus of Gores Holdings VI. The proxy statement/information statement/prospectus will be sent to all Gores Holdings VI and Matterport stockholders as of a record date to be established for voting on the proposed business combination and the other matters to be voted upon at a meeting of the Gores Holding VI's stockholders to be held to approve the proposed business combination and other matters (the "Special Meeting"). Gores Holding VI may also file other documents regarding the proposed business combination with the Securities and Exchange Commission (the "SEC"). The definitive proxy statement/information statement/prospectus will contain important information about the proposed business combination and the other matters to be voted upon at the Special Meeting and is not intended to provide the basis for any investment decision or any other decision in respect of such matters. **Before making any voting decision, investors and security holders of Gores Holding VI and Matterport are urged to read the registration statement, the proxy statement/information statement/prospectus and all other relevant documents filed or that will be filed with the SEC in connection with the proposed business combination as they become available because they will contain important information about the proposed business combination.**

Investors and security holders will be able to obtain free copies of the proxy statement/information statement/prospectus and all other relevant documents filed or that will be filed with the SEC by Gores Holdings VI through the website maintained by the SEC at [www.sec.gov](http://www.sec.gov), or by directing a request to Gores Holdings VI, Inc., 6260 Lookout Road, Boulder, CO 80301, attention: Jennifer Kwon Chou or by contacting Morrow Sodali LLC, Gores Holdings VI's proxy solicitor, for help, toll-free at (800) 662-5200 (banks and brokers can call collect at (203) 658-9400).

Gores Holdings VI and Matterport and their respective directors and officers may be deemed to be participants in the solicitation of proxies from the Gores Holdings VI's stockholders in connection with the proposed business combination. Information about Gores Holdings VI's directors and executive officers and their ownership of Gores Holdings VI's securities is set forth in Gores Holdings VI's filings with the SEC. Additional information regarding the interests of those persons and other persons who may be deemed participants in the proposed business combination may be obtained by reading the proxy statement/information statement/prospectus regarding the proposed business combination when it becomes available. You may obtain free copies of these documents as described in the preceding paragraph.

This document contains certain forward-looking statements within the meaning of the federal securities laws with respect to the proposed business combination between Gores Holdings VI and Matterport, Inc., including statements regarding the benefits of the proposed business combination, the anticipated timing of the proposed business combination, the services offered by Matterport and the markets in which Matterport operates, business strategies, debt levels, industry environment, potential growth opportunities, the effects of regulations and Gores Holdings VI's or Matterport's projected future results. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "forecast," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions (including the negative versions of such words or expressions).

Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this document, including but not limited to: (i) the risk that the proposed business combination may not be completed in a timely manner or at all, which may adversely affect the price of Gores Holdings VI's securities; (ii) the risk that the proposed business combination may not be completed by Gores Holdings VI's business combination deadline and the potential failure to obtain an extension of the business combination deadline if sought by Gores Holdings VI; (iii) the failure to satisfy the conditions to the consummation of the proposed business combination, including the approval of the proposed business combination by Gores Holdings VI's stockholders, the satisfaction of the minimum trust account amount following redemptions by Gores Holdings VI's public stockholders and the receipt of certain governmental and regulatory approvals; (iv) the effect of the announcement or pendency of the proposed business combination on Matterport's business relationships, performance, and business generally; (v) risks that the proposed business combination disrupts current plans of Matterport and potential difficulties in Matterport employee retention as a result of the proposed business combination; (vi) the outcome of any legal proceedings that may be instituted against Gores Holdings VI or Matterport related to the agreement and plan of merger or the proposed business combination; (vii) the ability to maintain the listing of Gores Holdings VI's securities on the NASDAQ; (viii) the price of Gores Holdings VI's securities, including volatility resulting from changes in the competitive and highly regulated industries in which Matterport plans to operate, variations in performance across competitors, changes in laws and regulations affecting Matterport's business and changes in the combined capital structure; and (ix) the ability to implement business plans, forecasts, and other expectations after the completion of the proposed business combination, and identify and realize additional opportunities. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties that will be described in Gores Holdings VI's final proxy statement/information statement/prospectus contained in the Registration Statement, including those under "Risk Factors" therein, and other documents filed by Gores Holdings VI from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements speak only as of the date they are made. Readers are cautioned not to put undue reliance on forward-looking statements, and Gores Holdings VI and Matterport assume no obligation and, except as required by law, do not intend to update or revise these forward-looking statements, whether as a result of new information, future events, or otherwise. Neither Gores Holdings VI nor Matterport gives any assurance that either Gores Holdings VI or Matterport will achieve its expectations.

This presentation contains financial forecasts for Matterport with respect to certain financial results for the Company's fiscal years 2020 through 2025. Neither Gores Holdings VI's nor Matterport's (collectively, the "Companies") independent auditors have audited, studied, compiled or performed any procedures with respect to the projections for the purposes of their inclusion in this document and, accordingly, they did not express an opinion or provide any other form of assurance with respect thereto for the purpose of this document. These projections are forward-looking statements and should not be relied upon as being necessarily indicative of future results. In this document, certain of the above-mentioned projected information has been provided for purposes of providing comparisons with historical data. The assumptions and estimates underlying the projected financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the projected financial information. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Matterport or that actual results will not differ materially from those presented in the prospective information. Inclusion of the projected information in this document should not be regarded as a representation by any person that the results contained in the prospective information will be achieved.

# Disclaimer cont'd

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This document includes certain historical and forward-looking non-GAAP financial measures, including EBITDA. Matterport defines EBITDA as non-GAAP earnings before income taxes, depreciation and amortization. These non-GAAP measures are in addition to and not a substitute for or superior to measures of financial performance prepared in accordance with GAAP and should not be considered as an alternative to revenue, net income, operating income or any other performance measures derived in accordance with GAAP. Matterport prepared these non-GAAP measures of financial results and believes that they provide useful supplemental information to investors about Matterport. Matterport's management uses these non-GAAP measures to evaluate its historical and projected financial and operating performance. However, there are a number of limitations related to the use of these non-GAAP measures and their nearest GAAP equivalents. For example, other companies may calculate non-GAAP measures differently, or may use other measures to calculate their financial performance and therefore Matterport's non-GAAP measures may not be directly comparable to similarly titled measures of other companies. This document also contains certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, Matterport is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated GAAP measures is included and no reconciliation of non-GAAP financial measures is included. Further, the financial information and data contained in this document does not conform to Regulation S-X. Such information and data may not be included in, may be adjusted in, or may be presented differently in, any registration statement to be filed in connection with any proposed business combination.

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**Please see the Appendix for key risks relating to Matterport.**

# Investment highlights

Massive, unpenetrated \$240B+ Total Available Market

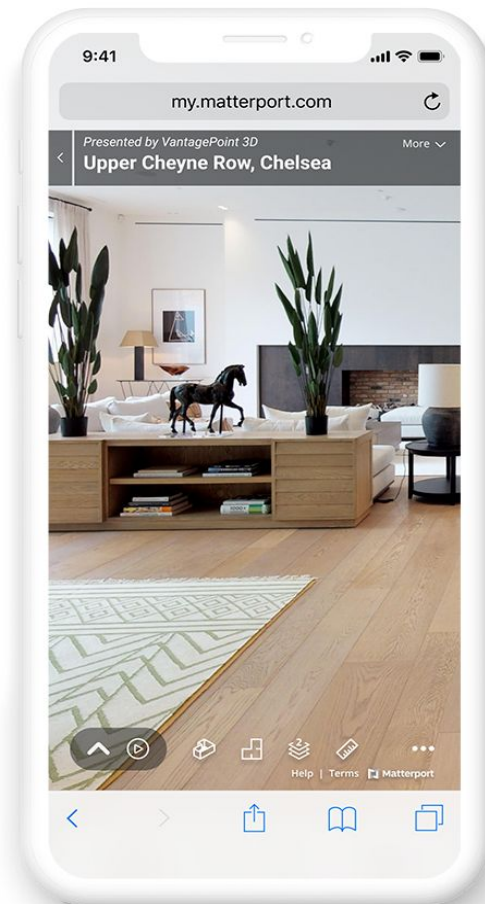
Market leader fueling the digital transformation of the built world

Unrivaled software & data platform with significant expansion opportunities

Global, blue chip customers spanning diverse end markets

Rapid growth, efficient customer acquisition, and expanding margins

Proven leadership team with large-scale platform experience



# Proven leadership team with large-scale platform experience



**RJ Pittman**

Chief Executive Officer



**JD Fay**

Chief Financial Officer



**Jay Remley**

Chief Revenue Officer



**Jean Barbagelata**

Chief People Officer



**Dave Gausebeck**

Co-founder, Chief Scientist



**Robin Daniels**

Chief Marketing Officer



**Japjit Tulsi**

Chief Technology Officer



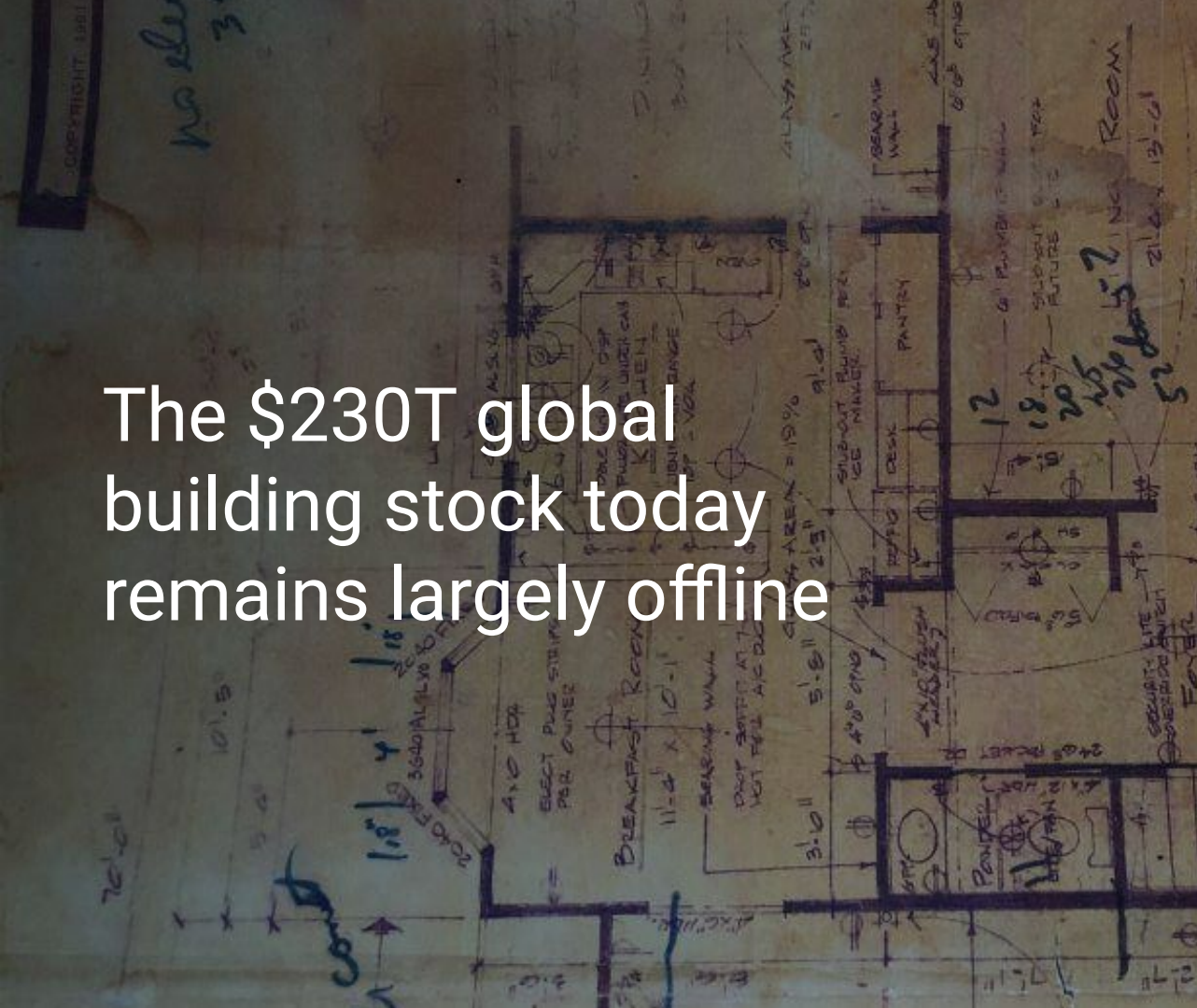
**Dave Lippman**

Chief Design Officer





# Company Overview



The \$230T global building stock today remains largely offline

## 4 Billion Buildings

Largest asset class in the world  
\$230T in total property value

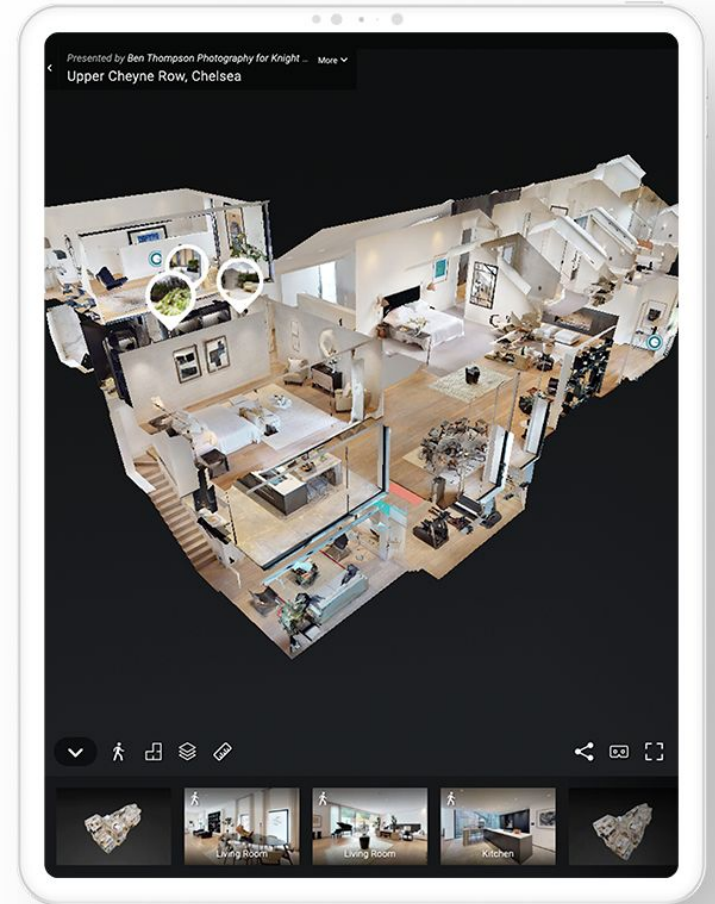
## 20 Billion Spaces

Digitization of the built world is the largest new frontier in decades

## Offline & Undervalued

\$100B's in unrealized utilization and operating efficiencies

**Take your building online**  
with Matterport to design,  
build, promote, and manage  
your most valuable asset at  
your fingertips



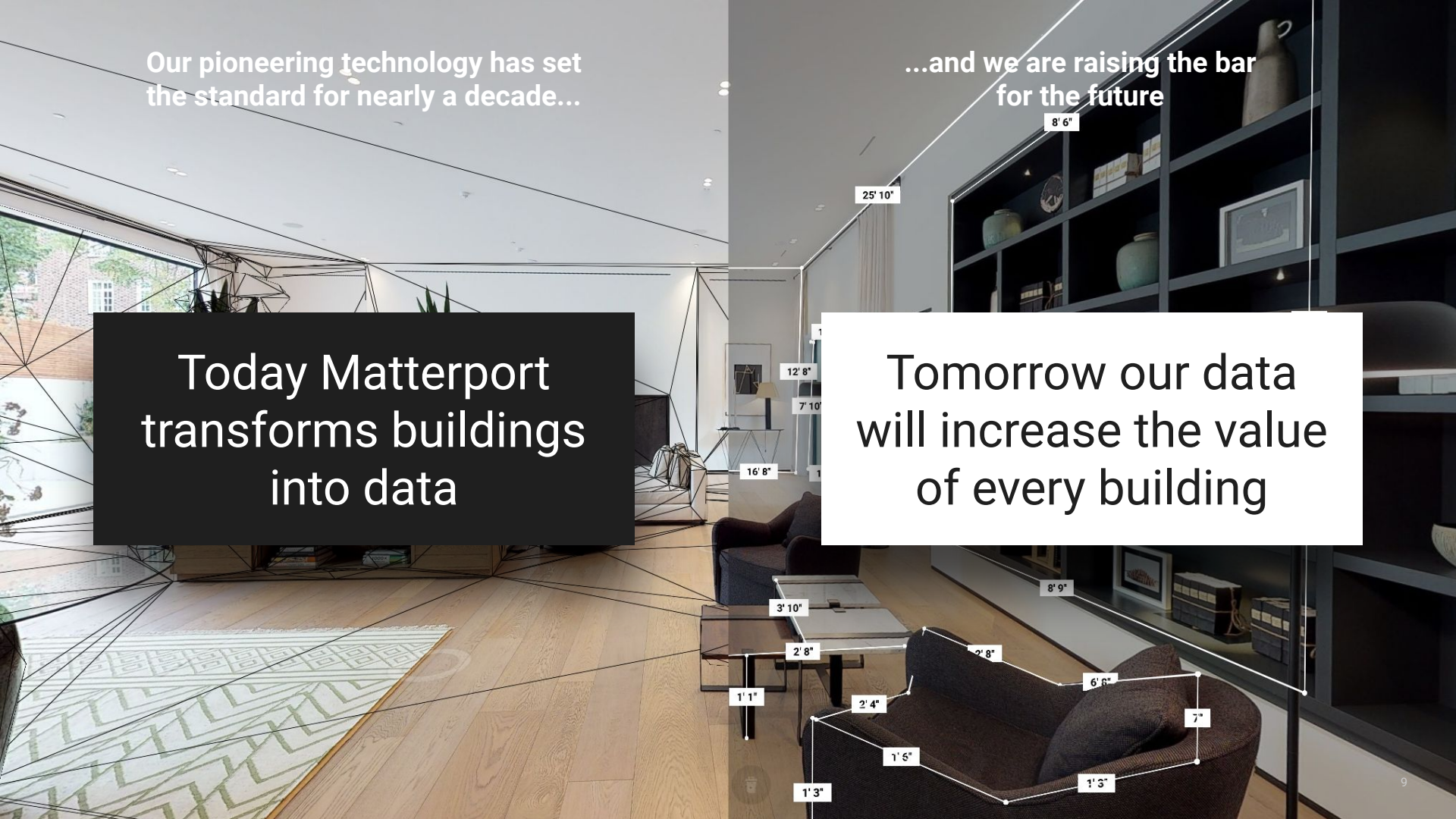


Our pioneering technology has set the standard for nearly a decade...

...and we are raising the bar for the future

Today Matterport transforms buildings into data

Tomorrow our data will increase the value of every building



# Matterport defined the category and we are the clear market leader



**\$100M**  
run-rate revenue



**10B Sq ft**  
captured

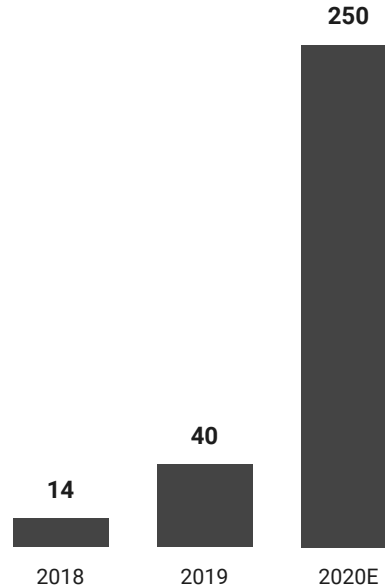


**150+ Countries**  
and counting

**Notes:**  
Company estimates  
Revenue run rate based on Dec'20E

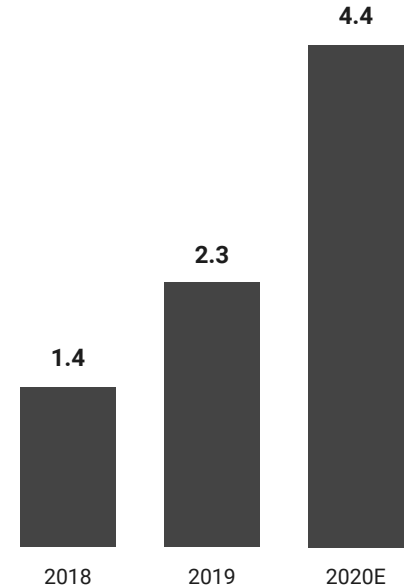
## Subscribers (K)

18x Subscriber Growth



## Spaces Under Management (M)

100x Rest of Market



# Matterport delivers value across the property lifecycle for diverse end markets



# Global customer base with low customer concentration

**250K+**

Customers across  
diverse verticals

**150+**

Countries

**13%+**

of Fortune 1000

**<10%**

of total revenue from  
top 10 customers

## Real Estate

**REDFIN**

**CENTURY 21**

**ENGEL & VÖLKERS**

**RE/MAX** 

 **JLL** 

## AEC

 **BURNS  
McDONNELL**

**Gilbane**

**Hines**

## Travel & Hospitality

 **airbnb**

 **vacasa**

**HYATT**

 **HomeAway**

## Repair & Insurance

**BELFOR** 

 **Nationwide**

 **ServiceMaster**

## Industrial & Facilities

 **GP**  
**Georgia-Pacific**

**H&M**

**Linked in**

# TALON

Global infrastructure services contractor utilized by industry leading communications providers



## Why Matterport?

- Digitizes costly, slow, and inefficient site survey process
- Delivers measurement data accuracy within 20mm
- Open architecture enables frictionless integration with Talon's proprietary software suite (TalonView)

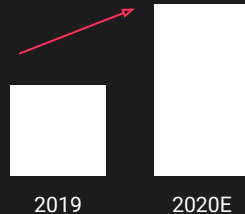
## Current Use Cases

- Construction
- Equipment Design & Installation
- Facilities Management
- As Built Documentation



## Expansion Over Time

60%  
Bookings  
Growth



Global commercial real estate services firm with comprehensive offerings for owners & occupiers

\$9B Revenue

53K Employees

400 Offices

60 Countries

## Why Matterport?

- Unrivaled spatial data and virtual model fidelity
- Global Scalability across North America, Europe, and Asia Pacific
- AI powered, future-proof platform capabilities

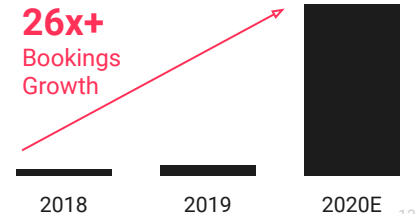
## Current Use Cases

- Virtual Walkthroughs
- Spatial Data Capture Services
- Building Due Diligence



## Expansion Over Time

26x+  
Bookings  
Growth



# We are positioned to become the digital platform for the built world

**In-person to  
digital communications**

**zoom**

30x growth YoY

From 10M to 300M+  
daily meeting participants

New market leader  
with 38% share

\$117B market cap

**Broadcast to  
digital streaming TV**

**NETFLIX**

100% YoY growth

From 28M+ subscribers  
in FY'19 to 26M+ in  
H1'20

Market leader  
with 31% share

\$252B market cap

**Physical to  
digital payments**

**PayPal**

135% YoY growth

250K+ accounts per day

Market leader  
with 60% share

\$323B market cap

**Physical to  
digital buildings**

**Matterport**

18x growth over  
past 2 years

From 14K to 250K  
subscribers

Clear market leader  
for 5+ years

\$100B+  
potential market cap

**Notes:**

Company growth in subscribers

Market Cap data based on Wall Street Research as of 2/4/21

# \$240B global TAM opportunity as properties move online...

**4B**

Buildings

**20B**

Spaces

**@ \$1**

Per Space / Month

**\$240B**

TAM

## Matterport Illustrative ARR

**@1%**

Penetration

**@5%**

Penetration

**200M**

Spaces

**1B**

Spaces

**\$2.4B**

ARR

**\$12B**

ARR

**Notes:**  
TAM estimate from Savills World Research and the Company  
ARR = Annual Recurring Revenue

...with significant upside monetizing digital property insights and services

**4B**

Buildings

**20B**

Spaces

**@ \$5**

Per Space / Month

**\$1.2T**

TAM

**Matterport Illustrative ARR**

**@1%**

Penetration

**@5%**

Penetration

**200M**

Spaces

**1B**

Spaces

**\$12B**

ARR

**\$60B**

ARR

Notes:

TAM estimate from Savills World Research and the Company



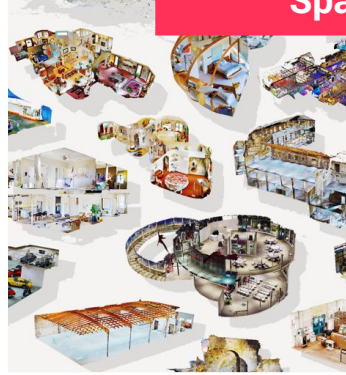
# Matterport is the platform positioned to capitalize on the opportunity

## Ubiquitous Capture

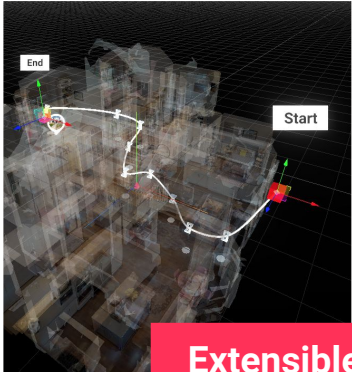


- | Breakthrough capture technology
- | AI-powered 3D reconstruction
- | Smartphone capture

## Spatial Data Library

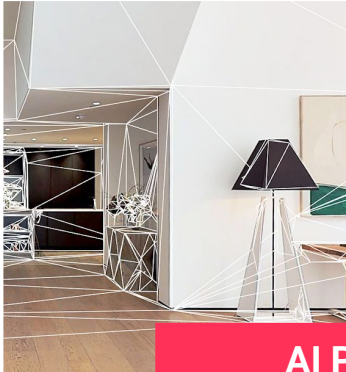


- | Millions of buildings & spaces
- | Billions of square feet captured
- | Billions of 3D data points



- | 3P software marketplace
- | Developer & partner APIs
- | Robust data services layer

## Extensible Platform Ecosystem



- | Computer vision analysis
- | Deep spatial indexing
- | Search engine for buildings
- | Deep learning analysis for "building Intelligence"

## AI Powered Insights

# Our unrivaled spatial data library has proven to be a durable competitive advantage...

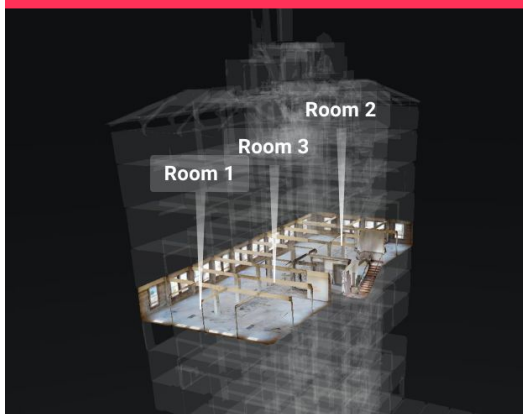
**4.4M**  
SUM

**10B**  
Sq ft captured

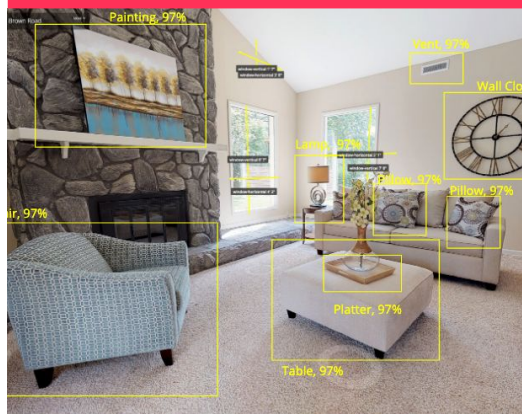
**3B+**  
3D Data Points

**64**  
Patents

## Segment Floors & Rooms



## Segment & Classify Objects



## Measure & Analyze



**Notes:**  
Company estimates  
Patents includes issued and pending applications

## ...taking property insights and analytics to new heights

Analyzed by Matterport and 3P developers to deliver high-value property insights unlike anything before

Spans buildings, cities, and countries to unlock previously unattainable industry-wide trends & insights

“How many of my retail stores have at least two checkout counters?”

“How many windows in the building?”

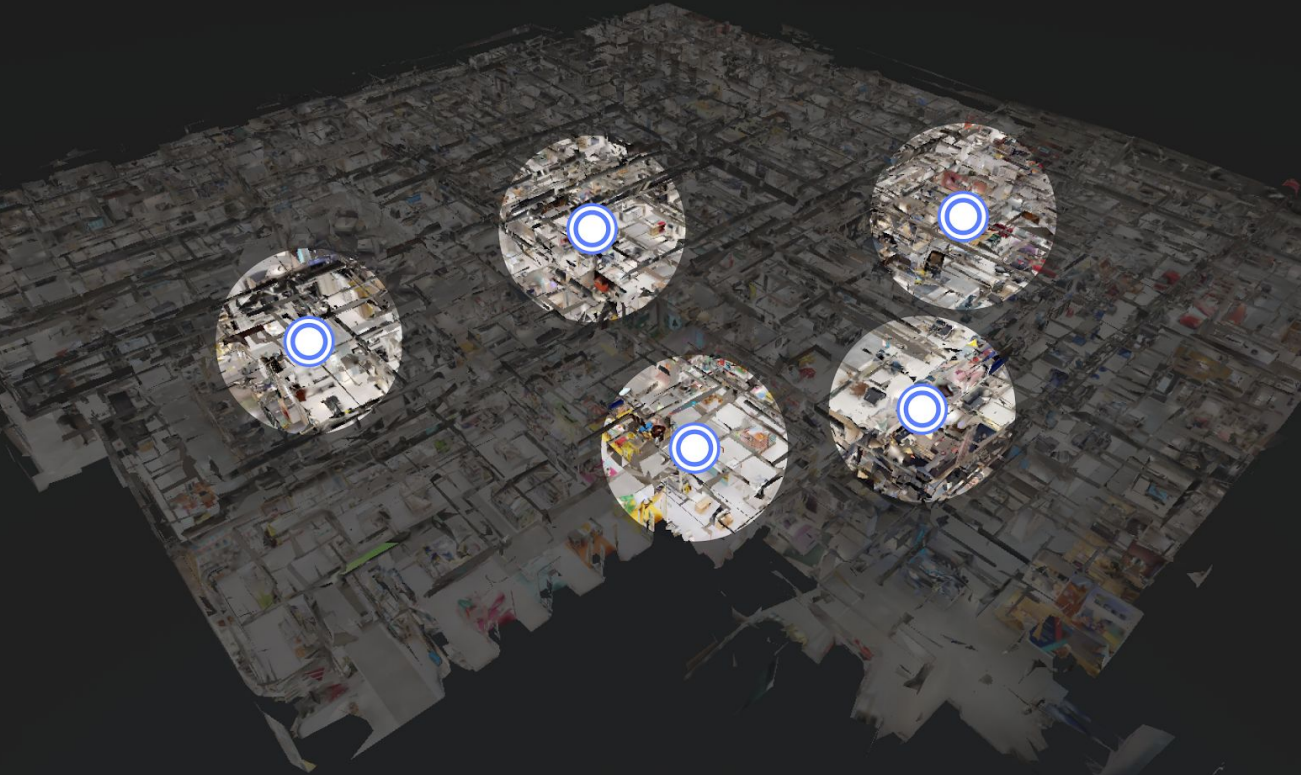
“Find the largest conference room across all my office locations”

“Locate all sprinkler heads”

“What’s the average size of a kitchen in all London flats?”



# Our spatial data enables remote property management

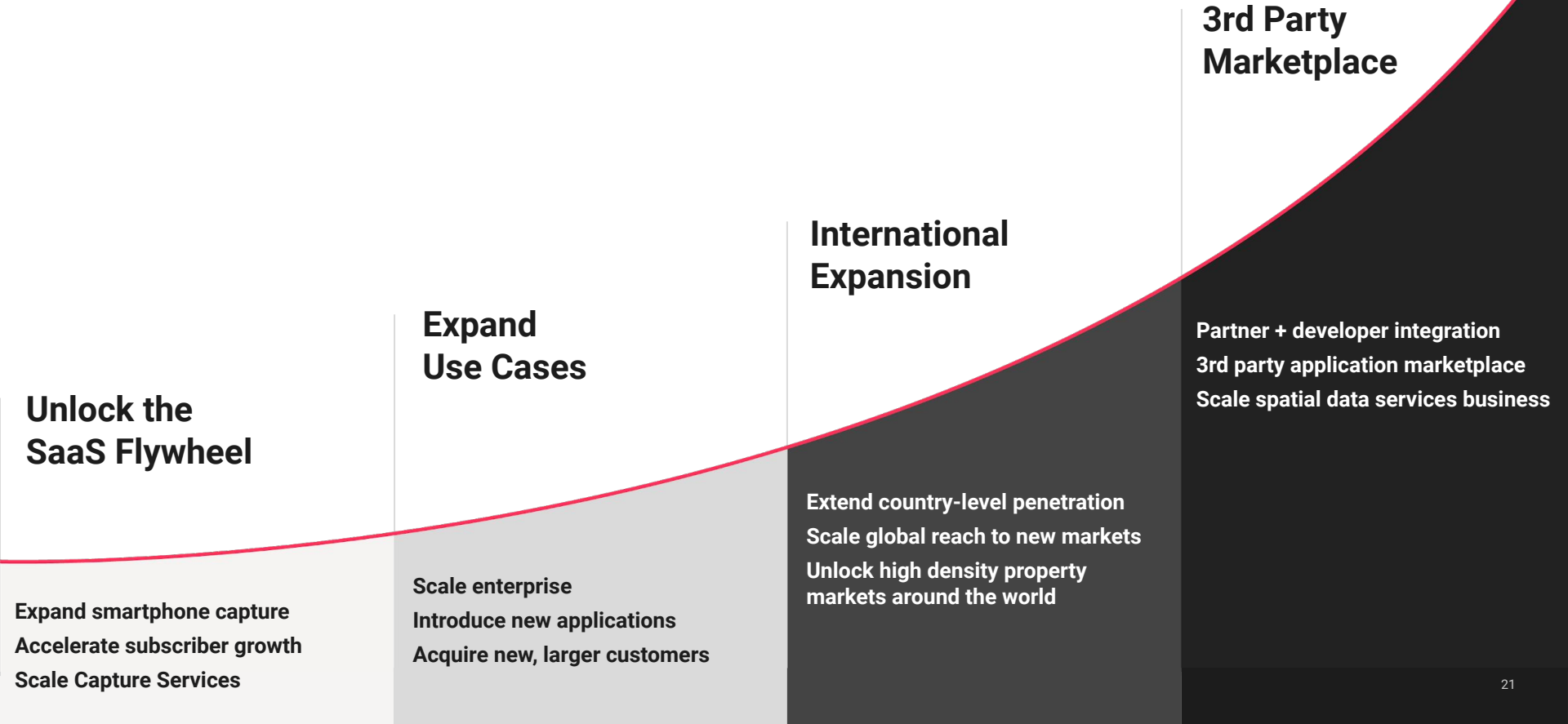


Search:

All Floors

<b>ZONE 1</b>	<b>5023 SF</b>	^
Sprinkler 78		●
Sprinkler 79		●
Sprinkler 80		●
Sprinkler 81		●
<b>ZONE 2</b>	<b>1023 SF</b>	^
Sprinkler 82		●
<b>ZONE 3</b>	<b>688 SF</b>	∨
<b>ZONE 4</b>	<b>3873 SF</b>	∨

# Multiple vectors for continued growth



# Financial Overview

A 3D wireframe landscape rendered in a blue-to-purple gradient. The scene features a central circular structure, possibly a stadium or arena, surrounded by various buildings and terrain. The wireframe mesh is visible throughout the scene, giving it a digital, architectural feel.

# Financial highlights

## Powerful SaaS Model

**18x**

Subscriber Growth  
CY18-CY20E

**82%**

Subscription  
Gross Margin

## Strong Retention & Customer Loyalty

**112%**

4Q20 Net Revenue  
Retention

## Rapid Revenue Growth

**87%**

CY19 – CY20E

## Profitable Unit Economics

**12x**

CY20E Lifetime Value (“LTV”)/ Customer  
Acquisition Cost (“CAC”)

## Accelerating Subscription Mix

+3300 bps

**53%**

**86%**

Subscription as % of Total  
Revenue

CY20E                      CY25E

## Growth in Gross Margin

+1700 bps

**56%**

**73%**

CY20E

CY25E

### Notes:

CY19 subject to adjustment

Subscription gross margin is 2020E and is calculated as subscription revenue less cost of goods sold for subscription, excluding amortization of capitalized software

Gross margin estimates for CY20-CY25 exclude stock-based compensation expense

Net revenue retention compares the revenue from active subscriber accounts in 4Q19, excluding variable revenue, to the revenue generated in 4Q20 by those same accounts

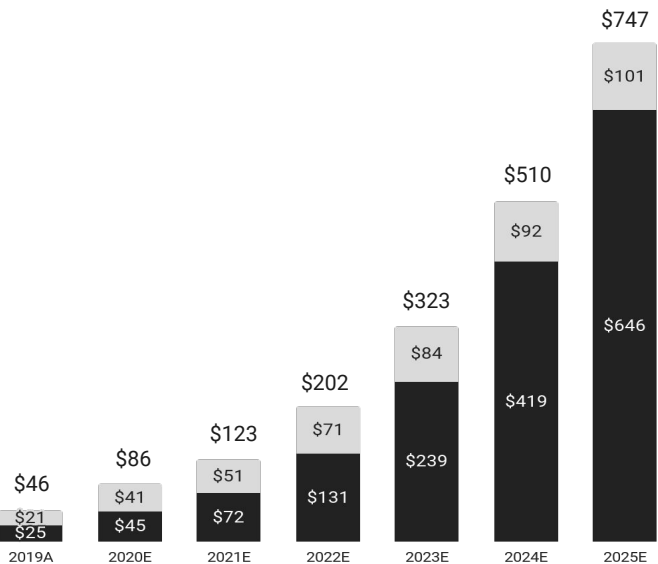
Subscription revenue mix is calculated as subscription plus license revenue divided by total revenue

LTV / CAC is calculated as the quotient of the product of the average subscription revenue per subscriber multiplied by subscription gross margin and revenue churn rate, divided by the quotient of sales and marketing expense and total new paid subscribers

# Powerful subscription model drives rapid growth and margin expansion

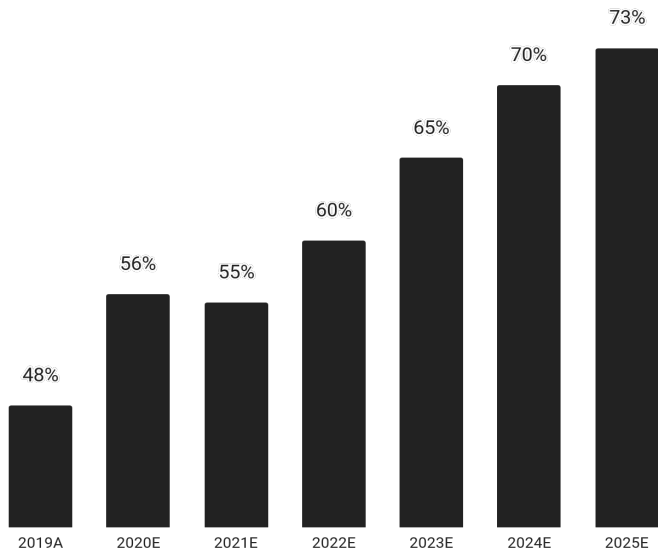
Total Revenue (\$M)

**59%**  
CAGR  
(‘19-‘25E)



Total Gross Margin (%)

**+2500**  
Bps  
(‘19-‘25E)



**Notes:**

CY19, subject to adjustment

CY21E - CY25E gross margins exclude stock-based compensation expense

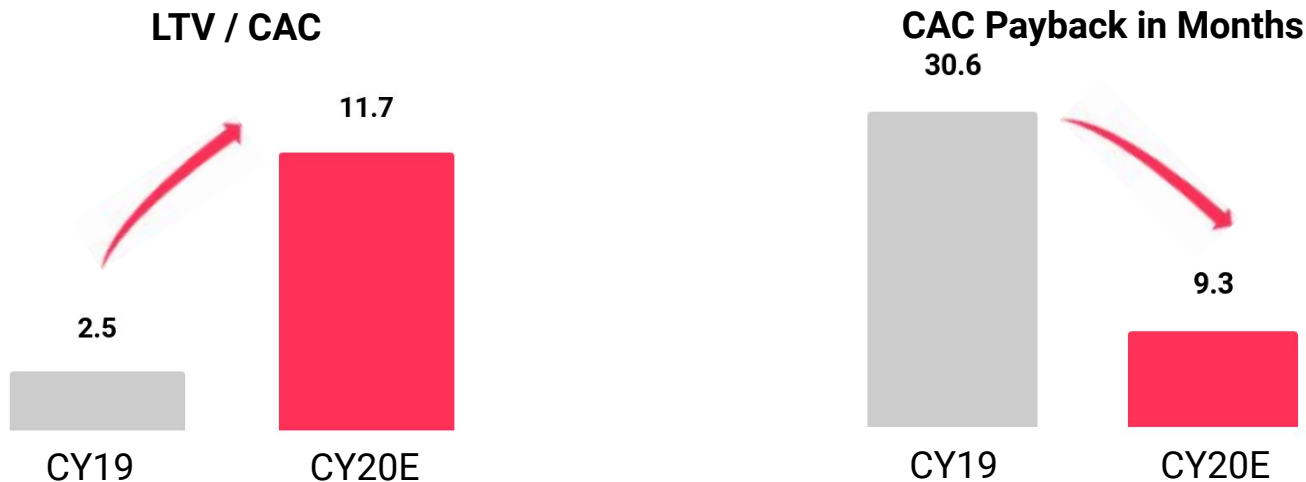
Other revenue is comprised of Product and Services revenues



# Attractive unit economics support investing in growth and scaling existing markets

**Existing business** has rapidly accelerating unit economics from CY19 to CY20E

- **4.7x** growth of LTV / CAC
- **70%** improvement in CAC Payback



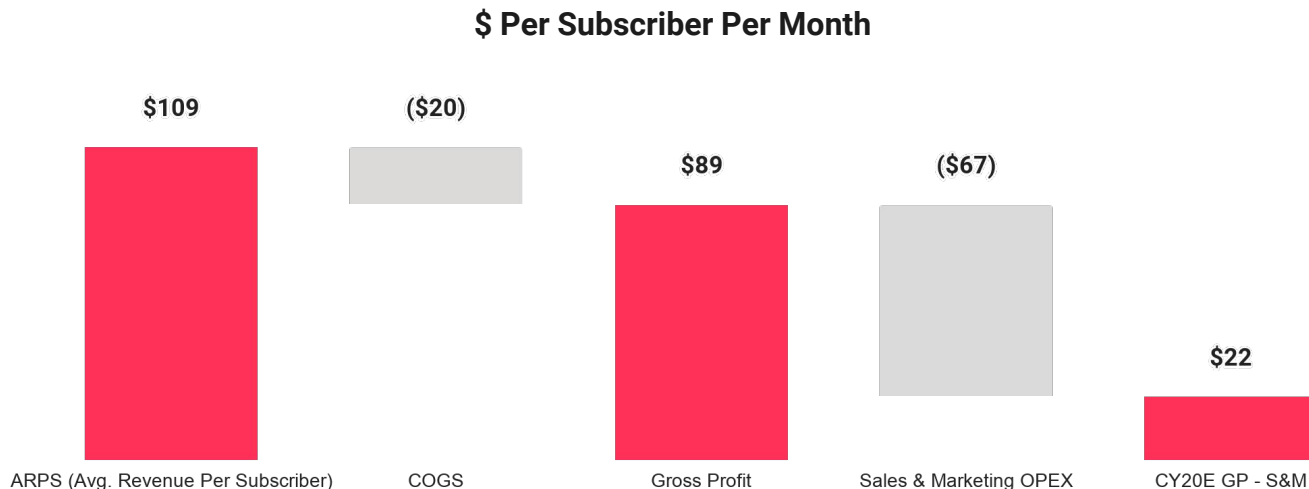
**Notes:**

LTV / CAC is calculated as the quotient of the product of the average subscription revenue per subscriber multiplied by subscription gross margin and revenue churn rate, divided by the quotient of sales and marketing expense and total new paid subscribers  
CAC Payback is calculated as the quotient of sales and marketing expense and new subscribers, divided by the product of average subscription revenue per subscriber multiplied by subscription gross margin  
CY19 subject to adjustment  
Subscription gross margin excludes amortization of capitalized software and stock-based compensation expense

# Attractive unit economics delivers a profit margin today

**Existing business** has proven profitable unit economics → Supports investing in growth and scaling existing markets

- 82% Subscription Gross Margin in CY20E
- 20% Profit margin after COGS and S&M in CY20E



**Notes:**

Subscription gross margin excludes amortization of capitalized software and stock-based compensation expense

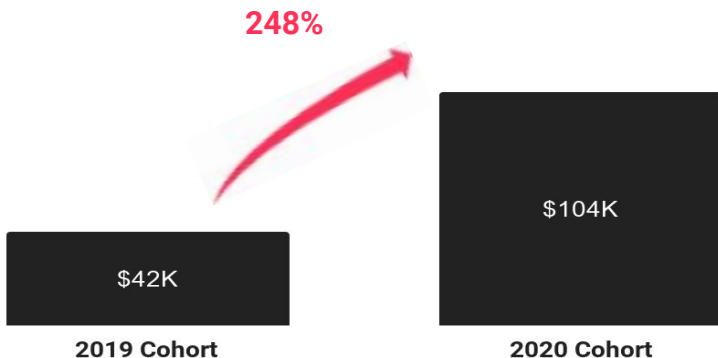
Profit margin after COGS and S&M is calculated as the quotient of the difference of subscription gross profit less total sales and marketing expense, divided by subscription revenue; non-GAAP

# Demonstrated track record of Monthly Recurring Revenue expansion across cohorts

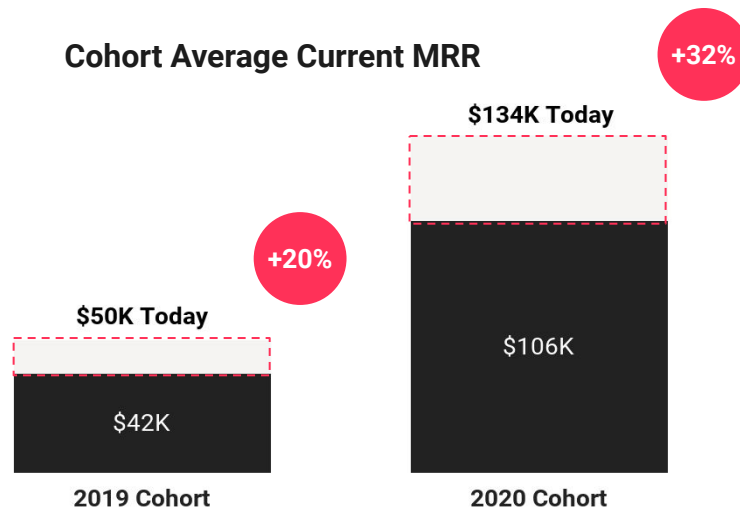
## Customer cohort analysis demonstrates the strength of the model

- Accelerating organic MRR expansion within existing customer cohorts over time:
  - 32% MRR expansion within 2020E cohorts vs 20% expansion within 2019 cohorts

### Cohort Average Initial MRR



### Cohort Average Current MRR



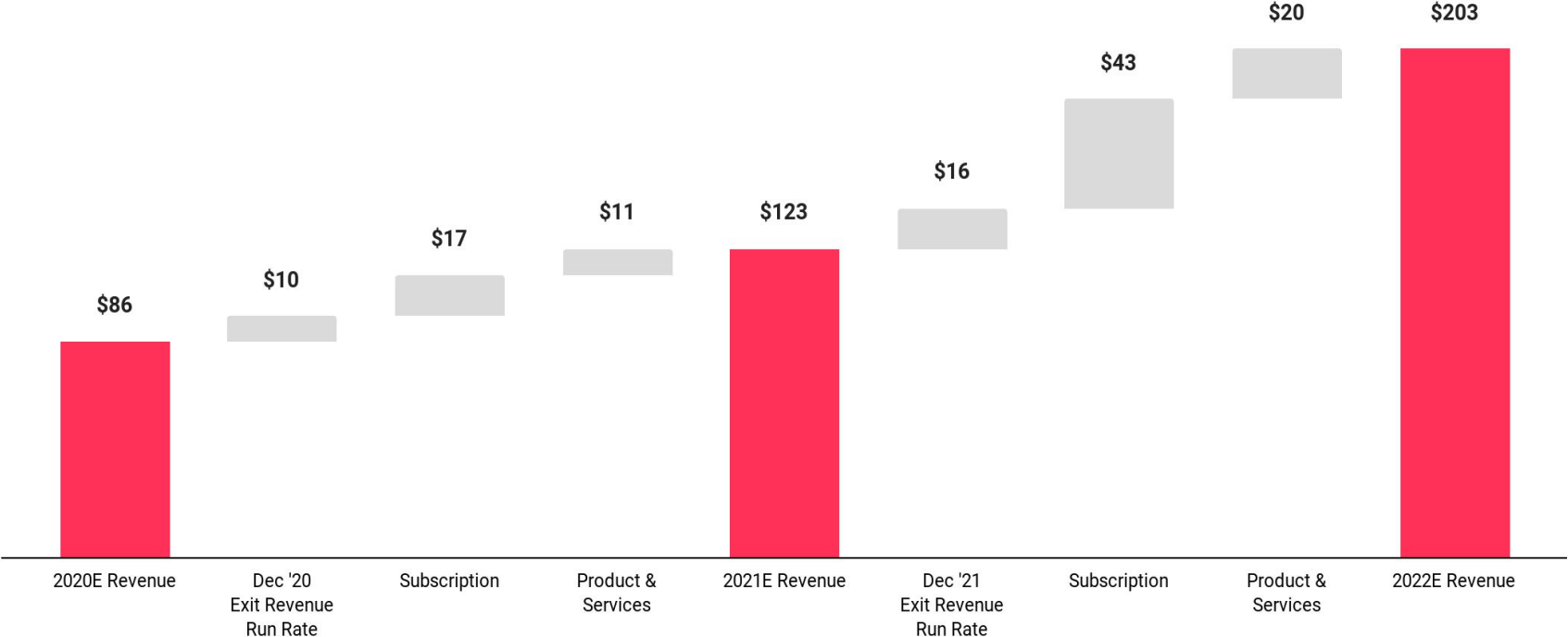
#### Notes:

CY19 data includes monthly cohorts from April through December 2019 (available data)

Current data includes monthly cohorts through 4Q20 where 3-month forward MRR data are available (i.e., January through August cohorts for 2020, with data through December, 2020)

# Strong revenue growth forecasted for years to come

(\$ in millions)



**Notes:**  
 Exit revenue run rate reflects the additional subscription revenue run rate achieved in the last month before the next fiscal year  
 Subscription includes subscription and license revenues

# Transaction Overview



# Transaction summary

- Pro forma fully diluted enterprise value of \$2.3 billion, 11.2x multiple of 2022E revenue; 7.0x 2023E revenue
- Current owners will retain ~75% ownership in public Matterport
- Transaction will result in approximately \$615 million of cash added to the balance sheet to fund growth

## Sources (\$M)

Cash in Trust <sup>(1)</sup>	\$345
Proceeds from PIPE Raise	\$295
Seller Rollover	2,189
<b>Total Sources</b>	<b>\$2,829</b>

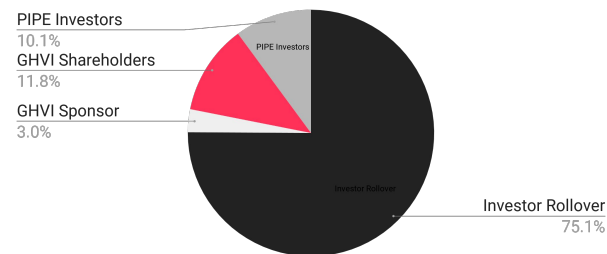
## Uses (\$M)

Seller Rollover	\$2,189
Cash to Matterport's Balance Sheet <sup>(1)</sup>	615
GH VI Estimated Deal Expenses	25
<b>Total Uses</b>	<b>\$2,829</b>

## Pro Forma Valuation (\$M)

Share Price	\$10.00
<i>x Pro Forma Shares Outstanding</i>	<i>291.5</i>
Equity Value	\$2,915
Less: Net Cash <sup>(2)</sup>	655
<b>Enterprise Value</b>	<b>\$2,260</b>
<i>Enterprise Value / 2022E Revenue</i>	<i>11.2x</i>

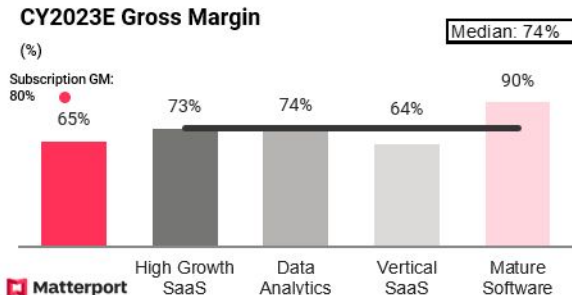
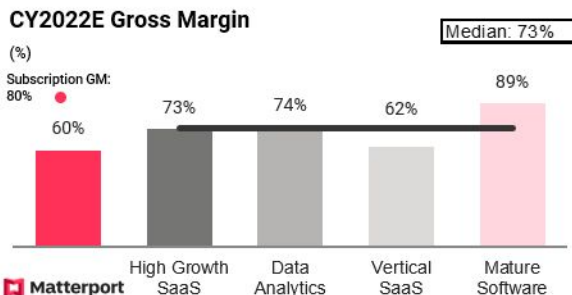
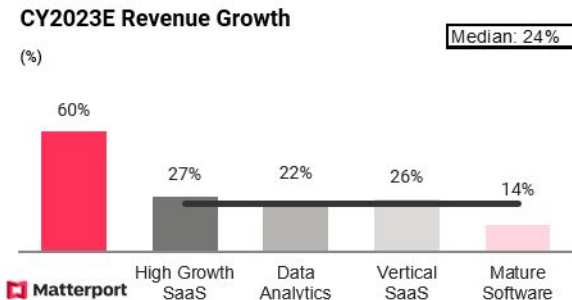
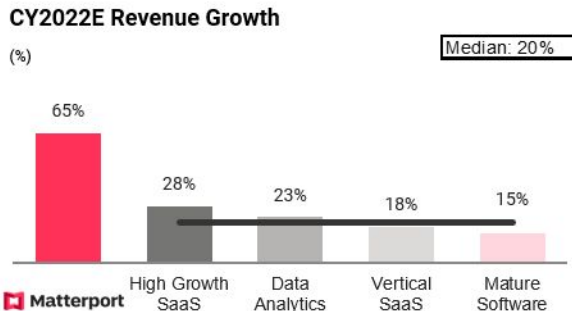
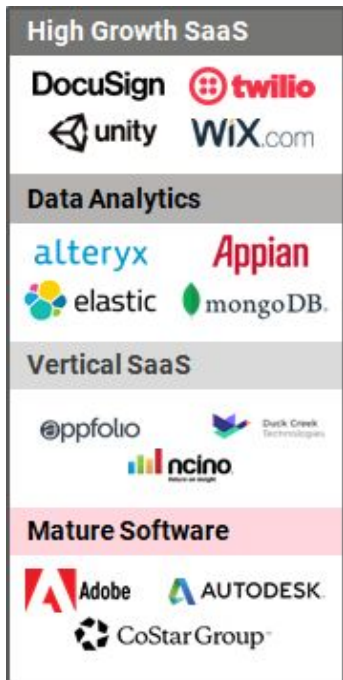
## Pro Forma Ownership<sup>(3)</sup>



### Notes:

- (1) Assumes no Gores Holdings VI stockholder has exercised its redemption rights to receive cash from the trust account. This amount will be reduced by the amount of cash used to satisfy any redemptions
- (2) Based on pre-transaction net cash position of \$40M and \$615M net cash injection to company's balance sheet
- (3) Assumes a nominal share price of \$10.00. Ownership excludes impact of warrants and earn out




# Attractive financial model compares favorably to peers





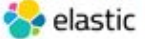
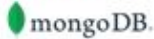
**Note:**  
Management projections; Wall Street Research as of 2/4/2021

# Compelling valuation represents an attractive entry point




**High Growth SaaS**

DocuSign  twilio  
 unity  Wix.com




**Data Analytics**

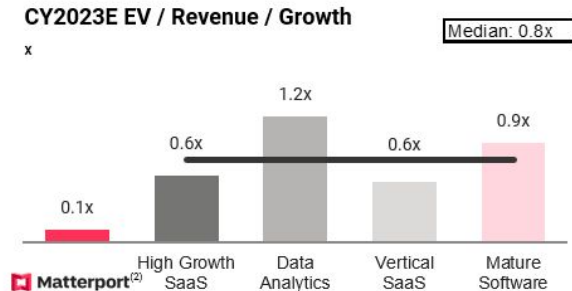
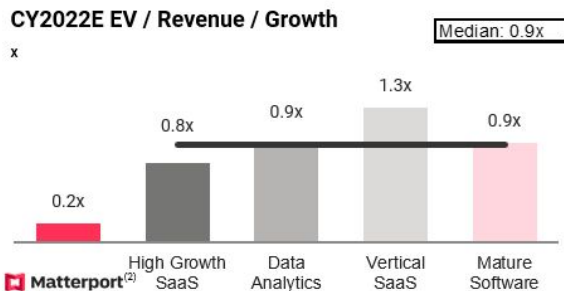
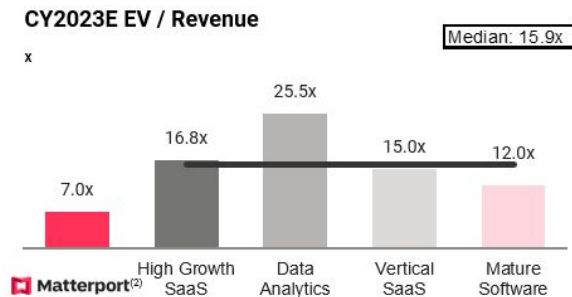
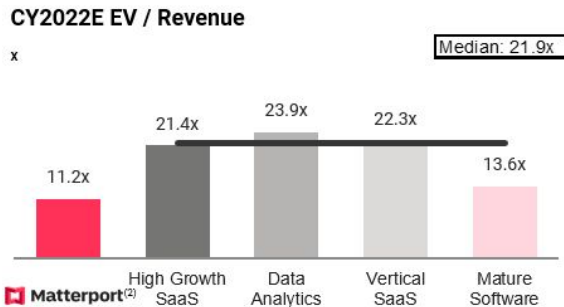
 alteryx  Appian  
 elastic  mongoDB.

**Vertical SaaS**

 @ppfolio  Dark Creek Technologies  
 incino

**Mature Software**

 Adobe  AUTODESK  
 CoStar Group



**Note:**

- (1) Management projections; Wall Street Research as of 2/4/2021
- (2) Matterport multiple based on fully-diluted enterprise value of \$2,260 million



# Investment highlights

Massive, unpenetrated \$240B+ TAM	<b>&gt;\$230T Global Real Estate Assets</b> <b>20B Spaces Globally</b> <b>&lt;0.1% Digital Penetration</b>
Market leader fueling the digital transformation of the built world	<b>100X Rest of Market in SUM</b> <b>10B Square Feet Scanned</b> <b>4M Buildings</b>
Unrivaled software & data platform with significant expansion opportunities	<b>3B+ 3D Data Points</b> <b>64 Patents</b> <b>10 Years of R&amp;D</b>
Global, blue chip customers spanning diverse end markets	<b>250K+ Subscribers</b> <b>150+ Countries</b> <b>112% Net Revenue Retention</b>
Rapid growth, efficient customer acquisition, and expanding margins	<b>59% CY19-CY25E Revenue CAGR</b> <b>12x CY20E LTV / CAC</b> <b>2,500 bps of GM Expansion CY19-CY25E</b>
Proven leadership team with large-scale platform experience	<b>Prior Executive Experience:</b> <b>Apple, eBay, Google, &amp; Salesforce</b>

**Notes:**

Patents includes issued and pending applications

Net revenue retention compares the revenue from active subscriber accounts in 4Q19, excluding variable revenue, to the revenue generated in 4Q20 by those same accounts.

LTV / CAC is calculated as the quotient of the product of the average subscription revenue per subscriber multiplied by subscription gross margin and revenue churn rate, divided by the quotient of sales and marketing expense and total new paid subscribers

Gross margin estimates for CY21-CY25 exclude stock-based compensation expense

TAM estimate from Savills World Research and the Company



# Appendix

# Presenters & Senior Leadership

## Matterport



**RJ Pittman**

CEO

- Currently board member of Jyve Corporation, and investor in Ember Technologies
- Previously SVP of Product at eBay, Head of WW E-Commerce Platform at Apple, and Advisor at FLOR
- Spent the last two decades building Internet software companies to accelerate the evolution of e-commerce
- Has raised over \$100M in venture capital in companies for companies he has led, co-founded, or founded
- Hands on executive, product leader, and entrepreneur
- Holds an M.S. from Stanford and a BSCE from the University of Michigan



**JD Fay**

CFO

- Previously CFO at View (Nasdaq: CFII); SVP and CFO at NeoPhotonics (NYSE: NPTN); SVP of @Road (Nasdaq: ATRD; acquired by Trimble); and Strategic Advisor at Sierra Instruments (acquired by TASI)
- Over 20 years of experience as a globally-focused senior executive, lawyer, and advisor in public and private, global, technology companies
- Named "CFO of the Year" in 2016 by the Silicon Valley Business Journal
- Led two IPOs, raised over \$1B in debt / equity capital, and executed numerous M&A transactions
- Holds a J.D. from Harvard Law School, *cum laude*, and two B.A. degrees from North Central College, *summa cum laude*

## Gores Holdings VI



**Alec Gores**

Chairman

- Founder, Chairman and Chief Executive Officer of The Gores Group
- 40+ years of experience as an entrepreneur and dealmaker; invested in over 130 companies across diverse sectors
- Currently Chairman of Gores Holdings V, Inc. and Gores Holdings VI, Inc. and CEO of Gores Metropoulos II, Inc.
- Board member of Luminar Technologies
- Previously Chairman of Gores Holdings, Inc., Gores Holdings II, Inc., Gores Holdings III, Inc. and Gores Holdings IV, Inc. and CEO of Gores Metropoulos, Inc.



**Mark Stone**

CEO

- Senior Managing Director of The Gores Group
- Currently CEO of Gores Holdings V, Inc. and Gores Holdings VI, Inc.
- Previously CEO of Gores Holdings, Inc. in its acquisition of Hostess Brands; Gores Holdings II, Inc. in its acquisition of Verra Mobility; Gores Holdings III, Inc. in its acquisition of PAE; Gores Holdings IV, Inc. in its acquisition of UWM
- Previously served as President of Operations for The Gores Group
- Previously worked at Boston Consulting Group
- Holds a B.S. from the University of Maine and an M.B.A from The Wharton School of the University of Pennsylvania

# Overview of Gores SPAC Franchise

## Gores Holdings VI

### Proven SPAC Track Record

- Five completed transactions totaling over \$25B of transaction value
- Approximately \$3.7B in new cash equity delivered across five completed transactions
- 8 SPACs raised to date, totaling approximately \$3.3B (prior to PIPE commitments)

### Alignment with Key Stakeholders

- Selling shareholders: Compelling valuations and upside potential from rollover shares and earnout
- Investors: attractive entry valuation with long-term return potential
- \$420M of capital committed in 5 completed transactions from Gores Sponsor and affiliates






### Proceeds Certainty and Trading Performance

- Virtually zero redemptions across five completed deals
- Hostess, Verra, PAE and Luminar provided 104%, 66%, 26% and 370% returns to IPO investors within one year of close<sup>(1)</sup>

### An Attractive Opportunity for Prospective Targets

- Significant experience ensures seamless transaction from upfront diligence through transaction close
- Proven record of providing expedited access to liquidity, capital and value creation

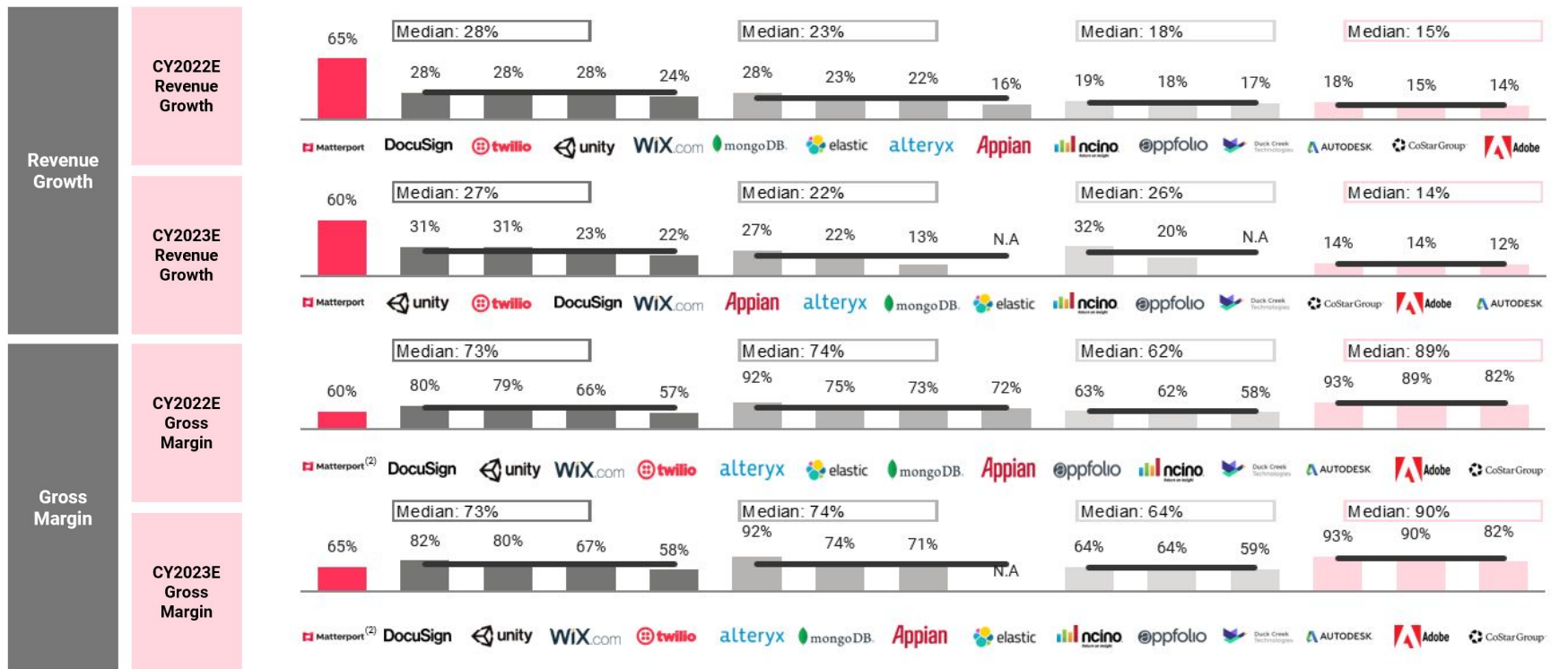
## Premiere SPAC Track Record

	GORES HOLDINGS	GORES HOLDINGS II	GORES HOLDINGS III	GORES METROPOULOS	GORES HOLDINGS IV
	\$375M debut SPAC	\$400M 2 <sup>nd</sup> SPAC	\$400M 3 <sup>rd</sup> SPAC	\$400M 4 <sup>th</sup> SPAC	\$425M 5 <sup>th</sup> SPAC
					
<b>Transaction Close</b>	November 2016	October 2018	February 2020	December 2020	January 2021
<b>Transaction Value</b>	\$2.3B	\$2.4B	\$1.5B	\$2.9B	\$16.1B
<b>Proceeds Delivered</b>	\$725M	\$800M	\$620M	\$590M	\$925M
<b>Redemption Rate</b>	0%	<1%	0%	0%	0%
<b>One Year IPO Investor Return<sup>(1)</sup></b>	104%	66%	26%	370%	N/A <sup>(1)</sup>

#### Notes:

(1) Represents maximum unit return based on IPO buy-in price of \$10.00 per share. Note that PAE transaction closed in February 2020, Luminar transaction closed in December 2020 and UWM transaction closed in January 2021. An investment in Gores Holdings VI or Matterport is not an investment in the Gores Group or any such fund or in Gores Holdings I, Gores Holdings II, Gores Holdings III, Gores Holding IV, or Gores Metropoulos. The historical results of The Gores Group or its funds or Gores Holdings I, Gores Holdings II, Gores Holdings III, Gores Holding IV or Gores Metropoulos are not necessarily indicative of future performance of Gores Holdings VI or Matterport.

# Comparable companies – revenue growth & margins benchmarking

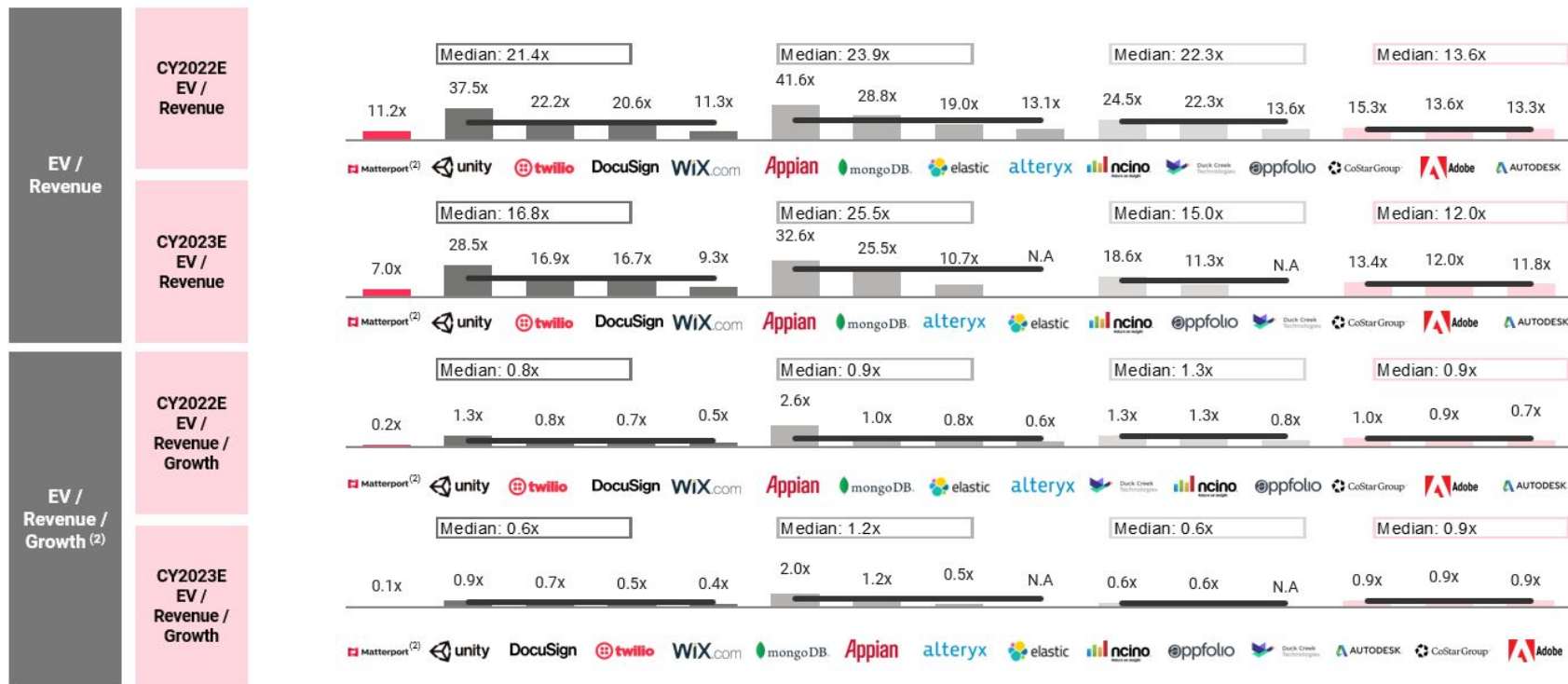


**Notes:**

- (1) Management projections; Wall Street Research as of 2/4/2021
- (2) Matterport Subscription gross margin forecasted as 80% in CY22E and CY23E excluding amortization of capitalized software

■ High Growth SaaS ■ Data Analytics ■ Vertical SaaS ■ Mature Software

# Comparable companies – valuation multiples benchmarking



**Notes:**

- (1) Management projections; Wall Street Research as of 2/4/2021
- (2) Matterport multiple based on fully-diluted enterprise value of \$2,260 million

■ High Growth SaaS   ■ Data Analytics   ■ Vertical SaaS   ■ Mature Software

# Financial Summary

(m, except where noted)

	2019A	2020E	2021E	2022E	2023E	2024E	2025E
Subscription	\$ 24.5	\$ 41.7	\$ 66.1	\$ 121.2	\$ 220.3	\$ 378.4	\$ 593.1
License	\$ -	\$ 3.5	\$ 5.7	\$ 10.0	\$ 19.0	\$ 40.3	\$ 53.4
Services	\$ 2.9	\$ 7.4	\$ 18.1	\$ 37.0	\$ 47.7	\$ 54.5	\$ 61.8
Product	\$ 18.6	\$ 33.3	\$ 33.2	\$ 34.3	\$ 36.0	\$ 37.1	\$ 39.0
<b>Total Revenue</b>	<b>\$ 46.0</b>	<b>\$ 85.9</b>	<b>\$ 123.0</b>	<b>\$ 202.5</b>	<b>\$ 323.1</b>	<b>\$ 510.3</b>	<b>\$ 747.3</b>
<i>Subscription GM %</i>	82.2%	82.1%	80.0%	80.0%	80.0%	80.0%	80.0%
<b>Total GM %</b>	<b>48.4%</b>	<b>56.0%</b>	<b>55.5%</b>	<b>59.7%</b>	<b>65.4%</b>	<b>70.4%</b>	<b>73.0%</b>
<b>Operating Expenses</b>	<b>\$ 53.7</b>	<b>\$ 58.9</b>	<b>\$ 102.0</b>	<b>\$ 170.2</b>	<b>\$ 243.9</b>	<b>\$ 346.8</b>	<b>\$ 472.6</b>
% of Revenue	117%	68%	83%	84%	75%	68%	63%
<b>Operating Income</b>	<b>\$ (31.4)</b>	<b>\$ (10.7)</b>	<b>\$ (33.7)</b>	<b>\$ (49.3)</b>	<b>\$ (32.5)</b>	<b>\$ 12.7</b>	<b>\$ 73.0</b>
Operating Margin	(68%)	(12%)	(27%)	(24%)	(10%)	2%	10%
<b>EBITDA</b>	<b>\$ (27.1)</b>	<b>\$ (3.9)</b>	<b>\$ (29.0)</b>	<b>\$ (44.6)</b>	<b>\$ (27.6)</b>	<b>\$ 17.9</b>	<b>\$ 78.5</b>
% of Revenue	(59%)	(5%)	(24%)	(22%)	(9%)	4%	11%

**Notes:**

CY19A subject to adjustment; subscription gross margin excludes amortization of capitalized software

CY21E-CY25E excludes stock-based compensation expense, and includes estimated public company expenses of \$10M annually; subscription gross margin excludes amortization of capitalized software

Numbers may not sum due to rounding

# Risk Factors

Matterport has experienced rapid growth and expects to invest in growth for the foreseeable future. If Matterport fails to manage growth effectively, its business, operating results and financial condition would be adversely affected.

Matterport's forecasts and projections are based upon assumptions, analyses and internal estimates developed by Matterport's management. If these assumptions, analyses or estimates prove to be incorrect or inaccurate, Matterport's actual operating results may differ materially from those forecasted or projected.

Matterport has a history of losses, and expects to incur significant expenses and continuing losses at least for the near term.

Certain of Matterport's estimates of market opportunity and forecasts of market growth may prove to be inaccurate.

Matterport currently faces competition from a number of companies and expects to face significant competition in the future as the market for spatial data develops.

Matterport operates in a new market, and global economic conditions and instability related to COVID-19 and otherwise may adversely affect our business if existing and prospective clients reduce or postpone discretionary spending significantly.

Matterport relies on a limited number of suppliers for certain supplied hardware components, and availability of supplied hardware components may be affected by factors such as tariffs or supply disruptions caused by the COVID-19 pandemic. Matterport may not be able to obtain sufficient components to meet its needs, or obtain such materials on favorable terms or at all, which could impair Matterport's ability to fulfill orders in a timely manner or increase Matterport's costs of production.

If Matterport is unable to attract and retain key employees and hire qualified management, technical, engineering and sales personnel, its ability to compete and successfully grow its business would be adversely affected.

Matterport has received a voluntary request for information from the Division of Enforcement of the U.S. Securities and Exchange Commission in an investigation relating to certain sales and repurchases of Matterport's securities in the secondary market. Although Matterport is cooperating fully with the request, Matterport cannot predict the duration or ultimate resolution of the investigation, and cooperating with the request may require significant management time and resources, which could have an adverse effect on Matterport's business and financial position.

Some of Matterport's facilities are located in an active earthquake zone or in areas susceptible to wildfires and other severe weather events. An earthquake, wildfire or other natural disaster or resource shortage, including public safety power shut-offs that have occurred and will continue to occur in California or other states, could disrupt and harm its operations.

If Matterport fails to retain current customers or add new customers, its business would be seriously harmed.

Computer malware, viruses, ransomware, hacking, phishing attacks and other network disruptions could result in security and privacy breaches and interruption in service, which would harm Matterport's business.

While Matterport to date has not made material acquisitions, should it pursue acquisitions in the future, it would be subject to risks associated with acquisitions.

Because Matterport stores, processes, and uses data, some of which contains personal information, Matterport is subject to complex and evolving federal, state and foreign laws and regulations regarding privacy, data protection, and other matters. Many of these laws and regulations are subject to change and uncertain interpretation, and could result in investigations, claims, changes to Matterport's business practices, increased cost of operations, or declines in customers or retention, any of which could seriously harm Matterport's business.

Matterport's products are highly technical and may contain undetected software bugs or hardware errors, which could manifest in ways that could seriously harm Matterport's reputation and its business.

Matterport may need to raise additional funds and these funds may not be available when needed.

Matterport's future growth and success is dependent upon the continuing rapid adoption of spatial data.

The spatial data market is characterized by rapid technological change, which requires Matterport to continue to develop new services, products and service and product innovations. Any delays in such development could adversely affect market adoption of its products and services and could adversely affect Matterport's business and financial results.

Matterport may need to defend against intellectual property infringement or misappropriation claims, which may be time-consuming and expensive, and adversely affect Matterport's business.

Matterport's business may be adversely affected if it is unable to protect its spatial data technology and intellectual property from unauthorized use by third parties.

Matterport expects to incur research and development costs in developing new products, which could significantly reduce its profitability and may never result in revenue to Matterport.

Matterport's financial condition and results of operations are likely to fluctuate on a quarterly basis in future periods, which could cause its results for a particular period to fall below expectations, resulting in a decline in the price of the post-combination company's common stock.

Changes to applicable U.S. tax laws and regulations or exposure to additional income tax liabilities could affect Matterport's business and future profitability.

As a result of plans to expand Matterport's business operations, including to jurisdictions in which tax laws may not be favorable, Matterport's tax rates may fluctuate, tax obligations may become significantly more complex and subject to greater risk of examination by taxing authorities and Matterport may be subject to future changes in tax law, the impacts of which could adversely affect Matterport's after-tax profitability and financial results.

Matterport's reported financial results may be negatively impacted by changes in U.S. GAAP.

New Matterport will be an "emerging growth company" and it cannot be certain if the reduced disclosure requirements applicable to emerging growth companies will make the post-combination company's common stock less attractive to investors and may make it more difficult to compare performance with other public companies.

New Matterport will incur significantly increased expenses and administrative burdens as a public company, which could have an adverse effect on its business, financial condition and results of operations.

Privacy concerns and laws, or other regulations, may adversely affect Matterport's business. Matterport may from time to time be involved in lawsuits and other litigation matters that are expensive and time-consuming. If resolved adversely, lawsuits and other litigation matters could seriously harm Matterport's business.

Failure to comply with laws relating to employment could subject Matterport to penalties and other adverse consequences.